





month ago.

Strong

Sell

Sell

# QUANTITATIVE SCORES

Buy

Fair Value \$142.69
Margin of Safety -11%

The Margin of Safety is the difference between a company's Fair Value and the current price. See more on page 8.

Buy Hold

Strong Sell 0

Sell 0

✓ 3 warnings 

✓ Details on Page 8

Value Score

Strong

Buy

67

Value Score: Our value score looks at EV/EBITDA, P/E, P/S, P/TB (Price/Tangible Book) and EPS Predictability. P/S and P/TB are compared within a sector. Other metrics are compared across all stocks

Hold

Growth Score

84

**Growth Score:** Our growth score looks at the 5 year history and the forward estimates for EBITDA, Sales, and EPS growth, ranking the best companies across all stocks.

Quality Score



**Quality Score:** Our quality score compares profitability and balance sheet metrics to find high quality companies using ROIC, Net Margin, Gross Margin, Interest Coverage, and Debt / Equity metrics.

6

Sentiment Score

90

**Sentiment Score:** Our sentiment score finds stocks in favor by analyzing Short Interest, returns in key periods over the last year, Price vs. 52-wk High, Days Since 52-wk High and MACD signals.

#### **BUSINESS SUMMARY**

Since its founding in 1837, Procter & Gamble has become one of the world's largest consumer product manufacturers, generating more than \$80 billion in annual sales. It operates with a lineup of leading brands, including more than 20 that generate north of \$1 billion each in annual global sales, such as Tide laundry detergent, Charmin toilet paper, Pantene shampoo, and Pampers diapers. P&G sold its last remaining food brand, Pringles, to Kellogg in calendar 2012. Sales outside its home turf represent just more than half of the firm's consolidated total.

Employees 107,000

Homepage www.pginvestor.com

Headquarters Cincinnati, OH

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# **VALUATION SUMMARY**

	PG	Industry	S&P 500
Value Score	67	54	71
Price / Earnings	26.9	29.7	27.7
Price / Sales	4.7	2.9	2.9
Price / Free Cash Flow	24.8	25.0	28.4
Price / Book	7.9	5.3	4.9
Price / Tangible Book	-	103.9	500+
EV / EBITDA	17.9	18.1	22.9
EPS Predict. Pctl.	86	65	67
Piotroski F Score	8	7	8
5-Year P/E Range	21.3	3	88.2
5-Year P/B Range	4.8	3	9.0
5-Year P/S Range	3.6	6	5.6



# **GROWTH SUMMARY**

	PG	Industry	S&P 500
Growth Score	84	62	75
Sales Growth			
Sales Growth Next Year	3.9%	4.0%	9.3%
Sales 1-Year Chg (%)	4.5%	7.4%	10.5%
Sales 3-Year Avg (%)	4.3%	9.7%	12.4%
Sales 5-Year Avg (%)	4.6%	7.7%	12.1%
<b>EPS Growth</b>			
Next Yr. Growth Est.	7.7%	11.0%	14.9%
EPS 1-Year Chg (%)	4.7%	6.1%	16.3%
EPS 3-Year Avg (%)	4.1%	13.3%	26.9%
EPS 5-Year Avg (%)	7.7%	7.9%	11.7%



## PEERS ANALYSIS SUMMARY

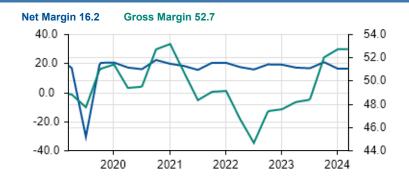
Ticker	Company	Cap (\$M USD	P/E	Div. Yield	1M Return	1Y Return	Margin of Safety	Value Score	Growth Score	Quality Score
PG	Procter & Gamble	\$377,306	26.9	2.4%	1.1%	19.5%	-11%	67	84	95
UL	Unilever	\$122,412	17.5	3.8%	-2.1%	4.4%	-8%	52	69	95
MDLZ	Mondelez Internati	\$96,757	19.8	2.4%	-3.9%	12.9%	-11%	69	89	86
CL	Colgate-Palmolive	\$72,494	31.8	2.2%	4.5%	25.5%	-6%	66	91	91
EL	Estee Lauder Cos	\$53,831	116.3	1.8%	6.7%	-38.8%	-	48	64	68
KMB	Kimberly-Clark	\$42,329	24.1	3.9%	5.5%	6.4%	17%	77	76	84
KVUE	Kenvue	\$38,329	22.2	4.0%	4.6%	-	7%	50	-	86
ADM	Archer-Daniels Mi	\$29,234	7.6	3.7%	4.0%	-29.5%	-17%	93	42	80
CHD	Church & Dwight Co	\$25,382	34.1	1.1%	4.5%	25.9%	-18%	64	93	90
CLX	Clorox	\$19,318	250.0	3.1%	0.9%	6.4%	-19%	63	75	59
COTY	Coty	\$11,395	36.4	-	7.2%	12.5%	-9%	54	89	76
ELF	e.l.f. Beauty	\$11,151	89.3	-	17.1%	171.5%	-33%	47	100	96

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## PROFITABILITY SUMMARY

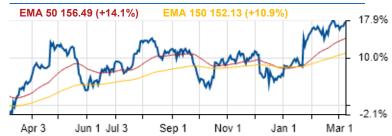
	PG	Industry	S&P 500
Quality Score	95	68	77
Gross Margin	50.4%	43.7%	29.6%
Operating Margin	23.8%	15.4%	14.1%
Net Margin	17.6%	11.0%	10.6%
Return on Assets	12.3%	11.3%	9.3%
Return on Equity	29.9%	27.8%	31.9%
ROIC	18.8%	18.7%	22.1%



## **RETURNS SUMMARY**

	PG	Industry	S&P 500
Sentiment Score	90	50	77
5-Day Return	0.9%	1.2%	-0.3%
1-Month Return	1.1%	1.8%	2.5%
YTD Return	10.1%	2.5%	7.4%
1-Year Return	19.5%	9.2%	30.3%
3-Year Return	35.7%	3.5%	40.2%
5-Year Return	84.6%	24.7%	102.8%
Beta 1-Year	0.31	0.47	0.99



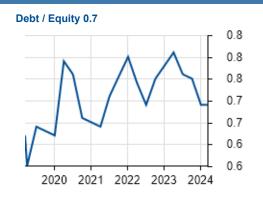


## DIVIDEND

	PG	Industry
Dividend Yield	2.4%	2.3%
Payout Ratio	60.7%	60.2%
TTM Yield	2.4%	-
Dividend Per Share	\$3.76	\$3.20
Div. 1Y Chg (%)	3.0%	15.0%
Div. 3Y Avg (%)	6.0%	15.0%
Div. 5Y Avg (%)	5.6%	15.0%
Cons. Growth Years	10+	3
Div. Coverage Ratio	1.7	1.7

## **DEBT & EQUITY**

Current Ratio	0.6
Quick Ratio	0.4
Price	\$160.35
Net Cash Per Share	-\$11.10
Equity Per Share	\$20.28
Debt / Equity	0.7
Solvency Ratio	30%
Interest Coverage	21.1
Short % of Float	0.7%
Altman Z-Score	5.7



#### **ANALYST REVISIONS**

Current Quarter	EPS	Next Quarter E	PS
# Up Last 30 days	0.00	# Up Last 30 days	0.00
# Down Last 30 days	1.00	# Down Last 30 days	1.00
Mean Estimate	1.41	Mean Estimate	1.37
% Change (30 Days)	-0.70%	% Change (30 Days)	-0.72%

## MEAN ESTIMATE TREND

	Cur Qtr	Next Qtr	Cur Year	Next Year
Latest	\$1.41	\$1.37	\$6.46	\$6.96
30 Days Ago	\$1.42	\$1.38	\$6.46	\$6.96
90 Days Ago	\$1.46	\$1.43	\$6.42	\$6.91
% Change (90 Days)	-3.4%	-4.2%	0.6%	0.7%

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## **EARNINGS SURPRISES**

Earnings surprise is the difference between a company's announced earnings and the average analyst estimated value. Surprises typically causes the stock price to jump and are often followed by more of the same surprise type.

#### Surprise Summary (Last 12 Quarters)

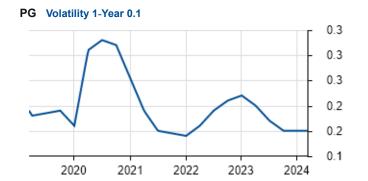
Surprise Type	Amount	Percent
Positive Quarters (> 2%)	7	58.3%
Negative Quarters (< 2%)	0	-
In-Line Quarters (within 2%)	5	41.7%

#### Surprise Detail (Last 6 Quarters)

Surprise Type	Announce Date	Period End Date	Actual EPS	Est. EPS	Surprise (%)
Positive	01/23/24	12/30/23	\$1.84	\$1.70	8.2%
Positive	10/18/23	09/30/23	\$1.83	\$1.72	6.4%
Positive	07/28/23	06/30/23	\$1.37	\$1.32	3.8%
Positive	04/21/23	03/31/23	\$1.37	\$1.32	4.0%
In-Line	01/19/23	12/31/22	\$1.59	\$1.59	0.0%
In-Line	10/19/22	-	\$1.57	\$1.54	1.9%

#### **RISK**

	PG	Industry	S&P 500
Best Monthly Return (5Y)	11.7%	11.8%	17.9%
Worst Monthly Return (5Y)	-9.6%	-8.2%	-16.4%
Beta 1-Year	0.31	0.47	0.99
Volatility 1-Year	0.14	0.11	0.12
Volatility 1Y Pctl.	13	-	-
Max Drawdown 1-Year	-9.0%	-18.3%	-10.3%
Max Drawdown 3-Year	-24.6%	-32.8%	-25.4%
Max Drawdown 5-Year	-24.6%	-34.3%	-33.9%



## **SEASONALITY**

#### Seasonal Performance vs the S&P 500



## 5-YEAR RELATIVE PERFORMANCE VS S&P 500

Relative to the S&P 500 baseline, PG has underperformed the S&P 500 by -18.0% in the past 5 Years.

PG has outperformed its sector by 21.6% in the past 5 Years.

The Consumer Defensive sector has underperformed the market by -39.5% in the past 5 Years.



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# **Procter & Gamble (PG)**

Consumer Defensive / Household & Personal Products



Overall Rating vs. Peers



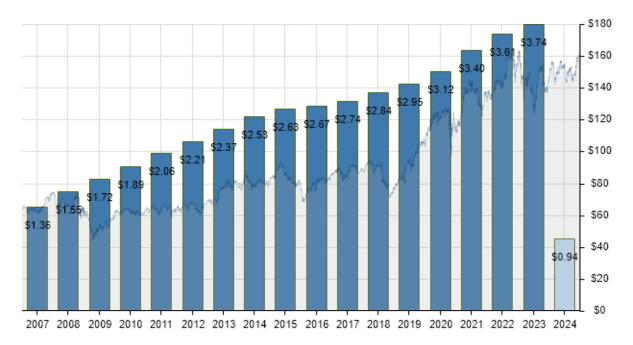
Ratings scores are relative to industry groups. They compare key metrics to rank stocks vs. their competitors. For example, higher growth than peers will score high even when the absolute growth is below the market average.

Growth vs F	Peers								
Ticker	Company	Growth	Sales	Eps	Sales G		Sales 1Y	Sales 3Y	Sales 5Y
D0	D 4 00 11	Rating vs. Peer		QoQ Chg.			Chg (%)	Avg (%)	Avg (%)
PG	Procter & Gamble	89	3.2%	-11.9 <sup>o</sup>		3.9%	4.5		
CL KMB	Colgate-Palmolive	40	6.9% 0.1%			4.3% 2.5%	8.3° 1.3°		
EL	Kimberly-Clark Estee Lauder Cos		-7.4%			8.3%	-7.3		
KVUE	Kenvue	4	-7.4%	-20.2	70	3.6%	-1.3	% Z.Z%	1.3%
		4			-	3.0%			
Valuation v		Valuation	P/E F	orward	PEG	D/S	D/P	EV D/E I	Panga
Ticker	Company	Rating vs. Peer	P/E F	P/E	Trailing	P/S	P/B	5Y P/E I	Range
PG	Procter & Gamble	44	26.9	23.0	3.5	4.7	7.9	21.3	88.2
KMB	Kimberly-Clark	39	24.1	17.1	4.6	2.1	46.3	17.8	34.2
KVUE	Kenvue	32	22.2	16.0	-	2.4	3.4	20.9	39.7
CL	Colgate-Palmolive	6	31.8	23.2	219.1	3.8	119.1	22.2	41.6
EL	Estee Lauder Cos	2	116.3	35.0	-	3.6	9.4	24.0	176.4
Efficiency v	rs Peers								
Ticker	Company	Efficiency G	ross Opera	ting Net	5\	r ROE Ra	nge	5Y ROA	Range
		_	argin Marg						
PG	Procter & Gamble			3.8% 17.6	O		32.4%	3.6%	12.8%
KMB	Kimberly-Clark			1.7% 8.6	0000		954.9%	9.1%	16.6%
CL	Colgate-Palmolive		8.2% 21	1.0% 11.8	-26633	.3%	2023.1%	9.4%	18.4%
EL	Estee Lauder Cos	<b>51</b> 7	0.0% 6	5.7% 3.1	% 8	.2%	54.6%	2.1%	15.8%
KVUE	Kenvue	<b>39</b> 5	6.0% 16	3.1% 10.8	6	.2%	14.8%	3.7%	6.0%
Financial S	trength vs Peers								
Ticker	Company	Financial Str. Rating vs. Pee	Debt /			Quick Ratio	Intangibles	% Solvency Ratio	Short % of Float
PG	Procter & Gamble	Rating vs. Fee		Cove	21.1	0.4	5:	2.4% 30%	
CL	Colgate-Palmolive	56		4.9	12.8	0.7		2.3% 21%	
KVUE	Kenvue	44		0.8	7.1	0.8		7.8% 17%	
KMB	Kimberly-Clark	33		8.9	7.9	0.5		3.2% 18%	
EL	Estee Lauder Cos	28	,	1.8	3.3	1.0	34	4.6% 8%	2.3%
Dividends v	/s Peers								
Ticker	Company	Dividends	Div. Yield	TTM	Price	Di	v. C	onsecutive Div.	Payout
		Rating vs. Peer	/	Yield		Per S		Growth Years	Ratio
KMB	Kimberly-Clark	87	3.9%				\$4.88	10	
KVUE	Kenvue	74	4.0%	2.0%			\$0.80		0 44.4%
PG	Procter & Gamble	40	2.4%				\$3.76	10	
CL	Colgate-Palmolive	<b>29</b>	2.2%				\$1.92	10	
			1.8%	1.8%	\$149.	JU	\$2.64		3 203.1%
EL	Estee Lauder Cos								
Momentum	vs Peers		414	214	M V-	D 1	/ D.1	Valariir.	Deina
		Momentum Rating vs. Peer			iM YTI turn Retu			,	Price vs 52-wk High (%)
Momentum	vs Peers	Momentum	Return R	eturn Re	turn Retu	ırn Ret	urn 1Y		
Momentum Ticker	vs Peers Company	Momentum Rating vs. Peer	Return R	eturn Re	turn Retu 21.8% 11	urn Reti	urn 1Y 5.5% 0.	1Y :	52-wk High (%)
Momentum Ticker	vs Peers Company Colgate-Palmolive	Momentum Rating vs. Peer	Return R 4.5%	eturn Re 14.8% 2	turn Retu 21.8% 11 6.2% 10	urn Retul.1% 25	urn 1Y 5.5% 0. 9.5% 0.	.25 0.14	52-wk High (%) 99.5%
Momentum Ticker CL PG	Company  Colgate-Palmolive  Procter & Gamble	Momentum Rating vs. Peer 68 51	Return R 4.5% 1.1% 5.5%	eturn Re 14.8% 2 11.2% 5.8%	turn Retu 21.8% 11 6.2% 10 0.5% 4	urn Retul.1% 25 0.1% 19 1.4% 6	urn 1Y 5.5% 0. 9.5% 0. 6.4% 0.	1Y	52-wk High (%) 99.5% 99.1%

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# DIVIDEND DETAIL



CALENDAR YE	AR DIVIDE	ND HISTORY	•	
Year	Ex-Dividend	Pay Date	Text	Amount
2024 Dividends				\$0.94
	01/18/24	02/15/24	Regular	\$0.94
2023 Dividends				\$3.74
	10/19/23	11/15/23	Regular	\$0.94
	07/20/23	08/15/23	Regular	\$0.94
	04/20/23	05/15/23	Regular	\$0.94
	01/19/23	02/15/23	Regular	\$0.91
2022 Dividends				\$3.61
	10/20/22	11/15/22	Regular	\$0.91
	07/21/22	08/15/22	Regular	\$0.91
	04/21/22	05/16/22	Regular	\$0.91
	01/20/22	02/15/22	Regular	\$0.87
2021 Dividends				\$3.40
	10/21/21	11/15/21	Regular	\$0.87
	07/22/21	08/16/21	Regular	\$0.87
	04/22/21	05/17/21	Regular	\$0.87
	01/21/21	02/16/21	Regular	\$0.79
2020 Dividends				\$3.12
	10/22/20	11/16/20	Regular	\$0.79
	07/23/20	08/17/20	Regular	\$0.79
	04/23/20	05/15/20	Regular	\$0.79
	01/23/20	02/18/20	Regular	\$0.75
2019 Dividends				\$2.95
	10/17/19	11/15/19	Regular	\$0.75

UPCOMING DIVIDEND	
Ex-Dividend Date	01/18/24
Payment Date	02/15/24
Amount	\$0.94
Туре	Regular

DIVIDEND RATE	
Regular Dividend	\$0.94
Annual Dividend Rate	\$3.76
Annual Dividend Yield	2.3%
Trailing 12 Months Dividends	\$3.76
Trailing 12 Months Yield	2.4%

STATISTICS	
Payout Ratio	60.7%
Dividend Coverage Ratio	164.6%
Consecutive Growth Years	10+
3 Year Growth Rate	6.0%
5 Year Growth Rate	5.6%
10 Year Growth Rate	4.6%

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USD in Millions	Chart	2019	2020	2021	2022	2023	TTM	CAGR
Income Statement								
Revenue		69,594	73,975	78,346	80,281	83,933	83,933	4.6
Operating Income		15,154	17,595	17,516	17,346	19,950	19,950	6.8
Net income		4,814	13,848	14,510	14,279	14,769	14,769	30.7
Earnings per share diluted		\$1.76	\$5.29	\$5.67	\$5.70	\$5.97	\$5.97	33.9
Average shares diluted		2,550	2,617	2,567	2,510	2,474	2,474	-0.7
P/E Ratio		79.4	26.6	29.9	26.3	24.6	26.9	-22.8
Balance Sheet								
Cash		6,279	11,941	11,544	6,854	7,890	7,890	5.6
Current assets		18,917	24,655	25,545	21,866	23,111	23,111	4.9
Net Property, Plant and Equipm		21,250	21,416	21,357	21,167	22,132	22,132	1.0
Working Capital		-11,247	-7,089	-12,482	-16,880	-12,839	-12,839	3.2
Net Debt		21,859	19,159	24,109	28,028	25,822	25,822	4.1
Stockholders' Equity		45,538	48,181	44,618	44,455	48,534	48,534	1.5
Cash Flow								
Operating Cash Flow		16,201	19,033	17,972	14,603	19,208	19,208	4.2
Cap Ex		-3,250	-2,806	-3,087	-3,037	-3,206	-3,206	-0.3
Free Cash Flow		12,951	16,227	14,885	11,566	16,002	16,002	5.2
Free Cash Flow per share		\$5.08	\$6.20	\$5.80	\$4.61	\$6.47	\$6.47	6.0
Profitability								
Operating Margin		21.8%	23.8%	22.4%	21.6%	23.8%	23.8%	2.1
Return on Assets		4.1%	11.8%	12.2%	12.0%	12.3%	12.3%	30.2
Return on Equity		10.0%	28.2%	31.9%	31.5%	29.9%	29.9%	29.9
Return on Invested Capital		6.8%	17.8%	18.3%	18.3%	18.8%	18.8%	27.5
Dividends								
Dividends Per Share		\$2.95	\$3.12	\$3.40	\$3.61	\$3.74	\$3.76	5.9
Dividend Yield		2.4%	2.3%	2.1%	2.4%	2.6%	2.3%	-0.4
Dividend Growth		-	5.5%	9.0%	6.2%	3.5%	4.2%	-7.9
Dividend Coverage		0.6x	1.8x	1.7x	1.6x	1.6x	1.6x	26.5

VALUATION &	PROFITABILITI	HISTOR	. I			
Date →		TTM	1 Yr Ago	2 Yrs. Ago	3 Yrs. Ago	4 Yrs. Ago
Price / Earnings	L	26.9	23.8	26.8	24.3	77.3
Price / Cash Flow	th	20.7	21.5	20.8	18.6	19.6
Price / Book	lr	7.9	7.5	7.8	6.6	6.6
Price / Tangible B		-	-	-	-	-
Price / Sales	ad_r	4.7	4.3	4.9	4.6	4.5
EV / EBITDA		17.9	17.5	17.9	16.1	30.7
Dividend Yield	I.	2.4%	2.7%	2.4%	2.5%	2.5%
Shareholder Yield	Lin_	3.4%	5.2%	6.2%	4.4%	5.6%
Gross Margin	olo_1	50.4%	46.6%	49.3%	51.3%	49.8%
Net Margin		17.6%	17.8%	18.5%	18.7%	6.9%
Return on Assets	_	12.3%	12.0%	12.2%	11.8%	4.1%
Return on Equity	_1111	29.9%	31.5%	31.9%	28.2%	10.0%
ROIC	_1111	18.8%	18.3%	18.3%	17.8%	6.8%

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## **Procter & Gamble (PG)**

Consumer Defensive / Household & Personal Products



#### **WARNINGS**

Name Severity Details

High Goodwill Low ► Goodwill %: 33.9%

Goodwill on a company's balance often results from over-paying to acquire other firms. A high percentage here can turn into impairment charges that weigh down future earnings for the company.

GAAP Earnings vs. Pro Forma Low Month Official EPS: \$1.40; Announced EPS: \$1.84

The GAAP compliant earnings that the company filed with the SEC are less than the pro-forma earnings they announced to the press. Pro-forma earnings can exclude special one-time charges but some distressed companies post these "one-time" charges quarter after quarter.

Negative Sales Growth Years Low Number of Years: 5; Sales 1Y Chg (%): 4.5%

In the last decade this company has had several years with negative revenue growth. If the top-line sales are shrinking this company could be a value trap that looks inexpensive on some measures but never outperforms the market.

### **REPORT TIPS**

#### **Metric Definitions**

Metric descriptions are available at stockrover.com/help/metrics/metric-overview

#### **Quantitative Scores**

Our scores analytics is to offer our concise analysis of a stock in powerful, but easy to digest format. Each of the composite score metrics are designed to use the best available accounting practices as well as source data from SEC filings. The scores are computed for a company vs. the market as a whole.

#### Fair Value

Fair value performs a forecasted discounted cash flow analysis of a company to determine the company's intrinsic value based on the expected future cash flows the company will produce. It basically determines what a company is worth based on how much cash flow it is expected to generate for you in the future, taking into account the time value of money and the predictability of those forecasted cash flows.

#### <u>Peers</u>

Peer ratings are computed from ranking companies in the same

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