

QUANTITATIVE SCORES

Fair Value \$190.02 Margin of Safety -3% The Margin of Safety is the difference between a company's Fair Value and the current price. See more on page 8.

✓ 2 warnings ➤ Details on Page 8

Value Score

78

Value Score: Our value score looks at EV/EBITDA, P/E, P/S, P/TB (Price/Tangible Book) and EPS Predictability. P/S and P/TB are compared within a sector. Other metrics are compared across all stocks

Score 82

Quality

Quality Score: Our quality score compares profitability and balance sheet metrics to find high quality companies using ROIC, Net Margin, Gross Margin, Interest Coverage, and Debt / Equity metrics.

Growth Score

87

Growth Score: Our growth score looks at the 5 year history and the forward estimates for EBITDA, Sales, and EPS growth, ranking the best companies across all stocks.

Sentiment Score

100

Sentiment Score: Our sentiment score finds stocks in favor by analyzing Short Interest, returns in key periods over the last year, Price vs. 52-wk High, Days Since 52-wk High and MACD signals.

BUSINESS SUMMARY

IBM looks to be a part of every aspect of an enterprise's IT needs. The company primarily sells software, IT services, consulting, and hardware. IBM operates in 175 countries and employs approximately 350,000 people. The company has a robust roster of 80,000 business partners to service 5,200 clientswhich includes 95% of all Fortune 500. While IBM is a B2B company, IBM's outward impact is substantial. For example, IBM manages 90% of all credit card transactions globally and is responsible for 50% of all wireless connections in the world.

Employees 282,200 Homepage www.ibm.com Headquarters Armonk, NY

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VALUATION SUMMARY

	IBM	Industry	S&P 500
Value Score	78	62	71
Price / Earnings	24.0	34.9	27.7
Price / Sales	2.9	2.1	2.9
Price / Free Cash Flow	14.9	20.6	28.4
Price / Book	8.0	4.3	4.9
Price / Tangible Book	-	-	500+
EV / EBITDA	15.4	17.4	22.9
EPS Predict. Pctl.	77	66	67
Piotroski F Score	6	7	8
5-Year P/E Range	9.9		96.8
5-Year P/B Range	4.5	5	8.0
5-Year P/S Range	1.1		2.9



GROWTH SUMMARY

	IBM	Industry	S&P 500
Growth Score	87	60	75
Sales Growth			
Sales Growth Next Year	4.5%	6.2%	9.3%
Sales 1-Year Chg (%)	2.2%	13.1%	10.5%
Sales 3-Year Avg (%)	3.9%	13.9%	12.4%
Sales 5-Year Avg (%)	-4.9%	2.5%	12.1%
EPS Growth			
Next Yr. Growth Est.	5.6%	10.3%	14.9%
EPS 1-Year Chg (%)	317.9%	29.4%	16.3%
EPS 3-Year Avg (%)	22.9%	20.6%	26.9%
EPS 5-Year Avg (%)	-3.0%	6.1%	11.7%



PEERS ANALYSIS SUMMARY

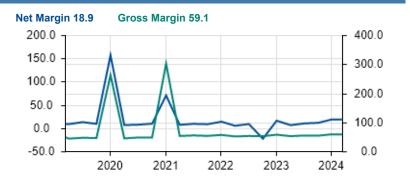
Ticker	Company	Cap (\$M USD	P/E	Div. Yield	1M Return	1Y Return	Margin of Safety	Value Score	Growth Score	Quality Score
ADBE	Adobe	\$249,629	46.7	-	-10.4%	59.5%	15%	66	91	99
ACN	Accenture	\$237,109	35.1	1.4%	2.6%	45.6%	-4%	77	80	97
SAP	SAP	\$228,536	57.1	1.2%	6.5%	67.2%	3%	66	83	95
INTU	Intuit	\$182,473	66.7	0.6%	-0.2%	57.5%	23%	54	94	96
IBM	IBM	\$179,636	24.0	3.4%	6.3%	60.1%	-3%	78	87	82
UBER	Uber Technologies	\$163,420	90.1	-	9.9%	131.4%	-2%	53	62	77
FI	Fiserv	\$89,292	30.4	-	5.4%	29.2%	2%	69	91	83
INFY	Infosys	\$80,235	27.1	2.2%	-4.6%	8.9%	-	78	78	80
FIS	Fidelity National Info	\$40,150	82.0	2.8%	14.0%	15.4%	-6%	65	72	43
CTSH	Cognizant Tech So	\$38,209	18.2	1.6%	-1.6%	26.9%	10%	87	73	95
CDW	CDW	\$33,275	30.6	1.0%	1.9%	25.4%	0%	82	69	76
WIT	Wipro	\$32,466	23.8	0.2%	5.5%	28.3%	-	85	79	92

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PROFITABILITY SUMMARY

	IBM	Industry	S&P 500
Quality Score	82	62	77
Gross Margin	55.5%	31.8%	29.6%
Operating Margin	15.2%	10.6%	14.1%
Net Margin	12.1%	5.0%	10.6%
Return on Assets	5.7%	6.6%	9.3%
Return on Equity	33.3%	20.9%	31.9%
ROIC	10.5%	13.7%	22.1%



RETURNS SUMMARY

	IBM	Industry	S&P 500
Sentiment Score	100	51	77
5-Day Return	4.1%	1.1%	-0.3%
1-Month Return	6.3%	4.3%	2.5%
YTD Return	20.9%	10.6%	7.4%
1-Year Return	60.1%	30.7%	30.3%
3-Year Return	89.6%	25.5%	40.2%
5-Year Return	94.4%	64.3%	102.8%
Beta 1-Year	0.63	0.78	0.99

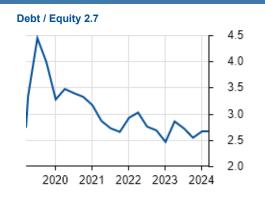


DIVIDEND

IBM	Industry
3.4%	1.4%
80.6%	57.0%
3.4%	-
\$6.64	\$2.46
0.6%	12.3%
0.6%	12.3%
1.1%	12.3%
10+	3
1.2	1.8
	3.4% 80.6% 3.4% \$6.64 0.6% 0.6% 1.1%

DEBT & EQUITY

Current Ratio	1.0
Quick Ratio	0.9
Price	\$195.95
Net Cash Per Share	-\$51.20
Equity Per Share	\$24.58
Debt / Equity	2.7
Solvency Ratio	14%
Interest Coverage	6.4
Short % of Float	2.4%
Altman Z-Score	3.2



ANALYST REVISIONS

Current Quarter E	PS	Next Quarter EP	S
# Up Last 30 days	0.00	# Up Last 30 days	0.00
# Down Last 30 days	0.00	# Down Last 30 days	0.00
Mean Estimate	1.59	Mean Estimate	2.31
% Change (30 Days)	-	% Change (30 Days)	-

MEAN ESTIMATE TREND

	Cur Qtr	Next Qtr	Cur Year	Next Year
Latest	\$1.59	\$2.31	\$10.09	\$10.65
30 Days Ago	\$1.59	\$2.31	\$10.09	\$10.65
90 Days Ago	\$1.50	\$2.19	\$9.98	\$10.76
% Change (90 Days)	6.0%	5.5%	1 1%	-1 0%

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EARNINGS SURPRISES

Earnings surprise is the difference between a company's announced earnings and the average analyst estimated value. Surprises typically causes the stock price to jump and are often followed by more of the same surprise type.

Surprise Summary (Last 12 Quarters)

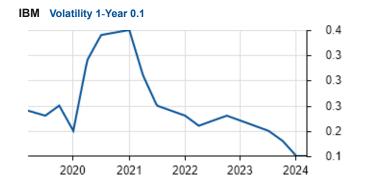
Surprise Type	Amount	Percent
Positive Quarters (> 2%)	6	50.0%
Negative Quarters (< 2%)	0	-
In-Line Quarters (within 2%)	6	50.0%

Surprise Detail (Last 6 Quarters)

Surprise Type	Announce Date	Period End Date	Actual EPS	Est. EPS	Surprise (%)
Positive	01/24/24	12/30/23	\$3.87	\$3.78	2.4%
Positive	10/25/23	09/30/23	\$2.01	\$1.94	3.6%
Positive	07/19/23	06/30/23	\$2.18	\$2.01	8.5%
Positive	04/19/23	03/31/23	\$1.36	\$1.26	7.9%
In-Line	01/25/23	12/31/22	\$3.60	\$3.60	0.0%
Positive	10/19/22	-	\$1.81	\$1.77	2.3%

RISK

	IBM	Industry	S&P 500
Best Monthly Return (5Y)	19.4%	16.6%	17.9%
Worst Monthly Return (5Y)	-17.4%	-15.6%	-16.4%
Beta 1-Year	0.63	0.78	0.99
Volatility 1-Year	0.18	0.12	0.12
Volatility 1Y Pctl.	16	-	-
Max Drawdown 1-Year	-9.0%	-16.0%	-10.3%
Max Drawdown 3-Year	-23.4%	-37.9%	-25.4%
Max Drawdown 5-Year	-39.5%	-43.0%	-33.9%



SEASONALITY

Seasonal Performance vs the S&P 500

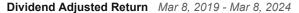


5-YEAR RELATIVE PERFORMANCE VS S&P 500

Relative to the S&P 500 baseline, IBM has underperformed the S&P 500 by -8.3% in the past 5 Years.

IBM has underperformed its sector by -93.6% in the past 5 Years.

The Technology sector has outperformed the market by 85.3% in the past 5 Years.





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Overall Rating vs. Peers



Ratings scores are relative to industry groups. They compare key metrics to rank stocks vs. their competitors. For example, higher growth than peers will score high even when the absolute growth is below the market average.

				_					
Growth vs	Peers								
Ticker	Company	Growth Rating vs. Peer	Sales QoQ Chg.	Eps QoQ Chg.	Sales Gro Next \		Sales 1Y Chg (%)	Sales 3Y Avg (%)	Sales 5Y Avg (%)
ADBE	Adobe	96	11.6%	27.7%	Ď	11.8%	7.8%	12.3%	15.2%
FI	Fiserv	83	6.2%	17.9%	Ď	8.5%	7.6%	8.7%	26.8%
IBM	IBM	61	4.1%	13.1%	Ď	4.5%	2.2%	3.9%	-4.9%
INFY	Infosys	34	0.1%	-5.3%	, D	5.7%	3.4%	12.2%	9.9%
ACN	Accenture	24	3.0%	0.7%	Ď	7.5%	2.3%	12.2%	8.5%
√aluation v	rs Peers								
Ticker	Company	Valuation Rating vs. Peer		Forward P/E	PEG Trailing	P/S	P/B	5Y P/E	Range
FI	Fiserv	93	30.4	15.1	2.6	4.9	3.0	23.0 🔲	101.3
INFY	Infosys	67	27.1	24.4	3.7	4.3	8.3	13.6	39.7
IBM	IBM	63	24.0	18.4	-	2.9	8.0	9.9	96.8
ACN	Accenture	59	35.1	27.9	3.7	3.7	8.9	18.7	45.4
ADBE	Adobe	41	46.7	27.2	2.8	13.0	15.1	26.9	70.3
								20.0	70.0
Efficiency v	Company	Efficiency G	ross Opera	ating Net	5V	ROE Rai	200	5Y ROA	Pango
		Rating vs. Peel M	argin Mar	gin Margir	1				
ADBE	Adobe			4.3% 28.0%	20.7	7%	41.1%	14.9%	24.8%
ACN	Accenture	90	32.5% 1	3.6% 10.7%	⁶ 25.8	3%	34.1%	14.0%	18.4%
INFY	Infosys	90	30.4% 2	1.1% 15.9%	% 23.4	1%	33.3%	17.9%	20.3%
IBM	IBM	71	55.5% 1	5.2% 12.1%	6.3	3%	52.4%	0.9%	7.0%
FI	Fiserv	70	59.8% 2	5.4% 16.1%	6 2.7	7%	41.3%	1.2%	9.3%
Financial S	Strength vs Peers								
Ticker	Company	Financial Str. Rating vs. Pee				uick I	ntangibles %	Solvency Ratio	Short % of Float
ADBE	Adobe	94		0.3	61.2	1.3	46.7	'% 51%	1.1%
ACN	Accenture	92		0.1	168.2	1.3	35.7	'% 42%	1.2%
INFY	Infosys	87		0.1	-	2.0	6.9	9% 54%	, -
FI	Fiserv	78		0.8	4.9	1.0	53.3	11%	1.0%
IBM	IBM	75		2.7	6.4	0.9	52.7	'% 14%	2.4%
Dividends [•]	vs Peers								
Ticker	Company	Dividends Rating vs. Peer	Div. Yield	TTM Yield	Price	Di Per S		secutive Div. owth Years	Payout Ratio
IBM	IBM	91	3.4%	3.4%	\$195.9	5	\$6.64	10	+ 80.6%
ACN	Accenture	70	1.4%	1.3%	\$378.17	7	\$5.16		4 42.6%
INFY	Infosys	63	2.2%	2.2%	\$19.26	6	\$0.43		4 60.4%
ADBE	Adobe	-	-	-	\$551.6	1	-		0.0%
FI	Fiserv	-	-	-	\$151.24	4	-		0 -
Momentun	า vs Peers								
Ticker	Company	Momentum Rating vs. Peer	1M Return F	3M 6N Return Retu				Volatility 1Y	Price vs 52-wk High (%)
IBM	IBM	93	6.3%		5.4% 20.9		0.63		98.69
FI	Fiserv	84	5.4%	14.3% 24	4.4% 13.9	9% 29	0.2% 0.83	0.19	99.49
ACN	Accenture	80	2.6%	12.5% 17	7.1% 8.2	2% 45	5.6% 1.06	0.20	97.69
INFY	Infosys	54	-4.6%	7.7%	9.9% 4.8	8% 8	3.9% 0.71	0.25	92.99
ADBE	Adobe	31	-10.4%	-9.6% -	1.6% -7.	5% 59	9.5% 1.64	0.31	86.49



DIVIDEND DETAIL



CALENDAR YE	AR DIVIDE	ND HISTORY	,	
Year	Ex-Dividend	Pay Date	Text	Amount
2024 Dividends				\$1.66
	02/08/24	03/09/24	Regular	\$1.66
2023 Dividends				\$6.63
	11/09/23	12/09/23	Regular	\$1.66
	08/09/23	09/09/23	Regular	\$1.66
	05/09/23	06/10/23	Regular	\$1.66
	02/09/23	03/10/23	Regular	\$1.65
2022 Dividends				\$6.59
	11/09/22	12/10/22	Regular	\$1.65
	08/09/22	09/10/22	Regular	\$1.65
	05/09/22	06/10/22	Regular	\$1.65
	02/10/22	03/10/22	Regular	\$1.64
2021 Dividends				\$6.55
	11/09/21	12/10/21	Regular	\$1.64
	08/09/21	09/10/21	Regular	\$1.64
	05/07/21	06/10/21	Regular	\$1.64
	02/09/21	03/10/21	Regular	\$1.63
2020 Dividends				\$6.51
	11/09/20	12/10/20	Regular	\$1.63
	08/07/20	09/10/20	Regular	\$1.63
	05/07/20	06/10/20	Regular	\$1.63
	02/07/20	03/10/20	Regular	\$1.62
2019 Dividends				\$6.43
	11/07/19	12/10/19	Regular	\$1.62

02/08/24
03/09/24
\$1.66
Regular

DIVIDEND RATE	
Regular Dividend	\$1.66
Annual Dividend Rate	\$6.64
Annual Dividend Yield	3.4%
Trailing 12 Months Dividends	\$6.64
Trailing 12 Months Yield	3.4%

STATISTICS	
Payout Ratio	80.6%
Dividend Coverage Ratio	124.1%
Consecutive Growth Years	10+
3 Year Growth Rate	0.6%
5 Year Growth Rate	1.1%
10 Year Growth Rate	5.7%

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Net Margin

ROIC

Return on Assets

Return on Equity

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USD in Millions	Chart	201	9	2020	2021	2022	2023	TTM	CAGR
Income Statement									
Revenue	000	57	,714	55,179	57,351	60,530	61,860	61,860	1.7%
Operating Income			,538	4,662	6,865	8,154	9,374	9,374	5.3%
Net income			,431	5,590	5,742	1,640	7,502	7,502	-5.3%
Earnings per share diluted			8.00	\$4.38	\$5.21	\$1.95	\$8.15	\$8.15	0.4%
Average shares diluted			893	897	905	912	922	922	0.8%
P/E Ratio			15.6	14.3	25.8	93.5	20.1	24.0	10.9%
Balance Sheet									
Cash		8	,868	13,788	7,250	8,738	13,441	13,441	10.4%
Current assets		38	,420	39,165	29,539	29,118	32,908	32,908	-3.6%
Net Property, Plant and Equipm		15	,005	9,770	8,916	8,212	8,722	8,722	-12.2%
Working Capital			719	-704	-4,080	-2,387	-1,214	-1,214	_
Net Debt	l	59	,290	51,300	47,889	45,275	46,494	46,494	-5.6%
Stockholders' Equity		20	,841	20,597	18,901	21,944	22,533	22,533	1.9%
Cash Flow									
Operating Cash Flow	·I	14	,770	18,197	12,796	10,435	13,931	13,931	-1.4%
Cap Ex		-2	,907	-3,230	-2,768	-1,972	-1,810	-1,810	-10.7%
Free Cash Flow		11	,863	14,967	10,028	8,463	12,121	12,121	0.5%
Free Cash Flow per share		\$1	3.29	\$16.69	\$11.09	\$9.28	\$13.15	\$13.15	-0.3%
Profitability									
Operating Margin	1_01	13	3.1%	8.4%	12.0%	13.5%	15.2%	15.2%	3.6%
Return on Assets		6	6.8%	3.6%	4.0%	1.3%	5.7%	5.7%	-4.2%
Return on Equity		45	5.3%	27.1%	30.4%	7.5%	33.3%	33.3%	-7.1%
Return on Invested Capital		14	1.2%	7.5%	8.5%	3.3%	10.5%	10.5%	-7.0%
Dividends									
Dividends Per Share		\$	6.43	\$6.51	\$6.55	\$6.59	\$6.63	\$6.64	0.8%
Dividend Yield		4	1.8%	5.2%	4.9%	4.7%	4.1%	3.4%	-8.1%
Dividend Growth			-	1.2%	0.6%	0.6%	0.6%	0.8%	-14.4%
Dividend Coverage			1.7x	1.0x	1.0x	0.3x	1.2x	1.2x	-6.6%
VALUATION & PROFITABILITY	/ HISTOR	Y							
	TTM	1 Yr	2 Yrs.	3 Yrs.	4 Yrs.				
Date →	I I IVI	Ago	Ago	Ago	Ago				
Price / Earnings	24.0	84.9	24.2	14.1	14.8				
Price / Cash Flow	13.0	12.8	7.0	7.1	7.4				
Price / Book	8.0	5.8	5.1	5.3	6.3				
Price / Tangible B…	-	-	-	-	-				
Price / Sales	2.9	1.9	1.5	1.5	1.5				
EV / EBITDA	15.4	23.3	13.2	15.3	11.6				
Dividend Yield	3.4%	5.2%	5.2%	5.2%	5.1%				
Shareholder Yield	3.6%	5.5%	5.5%		6.6%				
Gross Margin	55.5%	54.0%	54.9%		54.6%				

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10.1%

3.6%

27.1%

7.5%

16.3% 6.8%

45.3%

14.2%

10.0%

4.0%

30.4%

8.5%

12.1%

5.7%

33.3%

10.5%

2.7%

1.3%

7.5%

3.3%



WARNINGS

Name Severity Details

High Goodwill Medium ► Goodwill %: 44.5%

Goodwill on a company's balance often results from over-paying to acquire other firms. A high percentage here can turn into impairment charges that weigh down future earnings for the company.

Negative Sales Growth Years Medium Number of Years: 9; Sales 1Y Chg (%): 2.2%

In the last decade this company has had several years with negative revenue growth. If the top-line sales are shrinking this company could be a value trap that looks inexpensive on some measures but never outperforms the market.

REPORT TIPS

Metric Definitions

Metric descriptions are available at stockrover.com/help/metrics/metric-overview

Quantitative Scores

Our scores analytics is to offer our concise analysis of a stock in powerful, but easy to digest format. Each of the composite score metrics are designed to use the best available accounting practices as well as source data from SEC filings. The scores are computed for a company vs. the market as a whole.

Fair Value

Fair value performs a forecasted discounted cash flow analysis of a company to determine the company's intrinsic value based on the expected future cash flows the company will produce. It basically determines what a company is worth based on how much cash flow it is expected to generate for you in the future, taking into account the time value of money and the predictability of those forecasted cash flows.

<u>Peers</u>

Peer ratings are computed from ranking companies in the same

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